



## AVwebFlash e-newsletters

AVwebFlash, now published 150 times yearly (three times weekly on Monday, Thursday and Friday), covers a wide range of aviation news from the U.S. and around the world. AVweb is the originator of e-newsletters for the GA marketplace.

AVwebFlash subscribers are 120,000 affluent decision makers—owner-pilots who fly and buy.

Respected internationally since 1995 as the world's leading independent source of GA news, AVwebFlash is focused on General Aviation—including corporate and owner flown jets and turboprops; piston twins and singles, experimental and LSA's.

Almost everyone who flies GA aircraft visits AVweb.com or subscribes to AVwebFlash.

Pilots and GA business leaders respect and depend on AVweb's news judgment. In fact, AVweb news items and editorial blogs are often re-published by our major competitors.

AVwebFlash news briefs are easy-to-read, hard hitting summaries, podcast interviews, video pilot reports, video product analysis and thoughtful blogs for subscribers who need to stay on top of fast breaking events.

High impact, video-capable advertising in AVwebFlash places your products and services in front of aircraft owners and pilots of all skill levels over 150 times yearly. AVweb subscribers are loyal readers—and AVweb is highly habit forming for aviators who are serious about maintaining their skills, learning about new safety techniques, keeping their aircraft current with the latest avionics, mods and preventative maintenance.

### AVwebFlash ad frequency and format options

Advertisers can choose from standard graphic and text ad packages that will reach AVwebFlash subscribers twice monthly, four, six, eight or ten times monthly.

- **Standard ad format** include a 120 X 120 graphic (non GIF) plus 70 words of ad copy and a link to your website or video source.
- **Or, you can choose** the 300 x 250 box-ad format, with full image area edge-to-edge. This format is encouraged for video launchers or ads with large graphics and smaller text emphasis.
- **You can also choose** from among several custom premium advertising formats including top and bottom leaderboards (728 x 90), 300 x 600 skyscrapers, 300 x 250 box ads, video

The screenshot shows the AVwebFlash e-newsletter interface. At the top is the AVwebFlash logo with the tagline "World's Premier Independent Aviation News Service". Below the logo are navigation links: "Forward This Email", "Edit Email Preferences", "Advertise", "Social", "Privacy", and "Help". The main content area features a headline "Korean Pilots Protest NTSB Handling Of Asiana Investigation" with a sub-headline "The unions representing the pilots aboard Asiana Airlines Flight 214 say the NTSB's handling of the accident investigation could skew the results and affect the finding of cause. The Asiana Pilots Association and the Airline Pilots Association of Korea say they're concerned the outcome won't accurately reflect the myriad factors that are associated with aviation accidents because the NTSB's public posture has given more weight to the possibility of pilot error. Read More". To the right of the text is a small image of an Asiana Airlines aircraft. Below this is a "SPONSOR ANNOUNCEMENT" for "Pilot Insurance Rates" with a sub-headline "Does Your Life Insurance Agent Have the Best Rates for Pilots?" and a call to action to call PIC at (800) 380-8376. At the bottom is another article titled "ATSB: 737 Lands With 1,179 Lbs. Fuel Remaining" with a sub-headline "After a missed approach, the fuel condition of a Virgin-operated Boeing 737-800 with 91 aboard forced an emergency landing at a four-thousand alternate airport in Australia on June 18 that left".

advertorial flights and other combinations that make AVweb advertising the most flexible available in GA publishing.

- **We include our standard 125 x 125 website banners at no charge for Flash advertisers.** Rotating banner counts range from 35,000 per month to over 150,000 depending on newsletter ad frequency.

## AVwebFlash tradeshow e-newsletters

AVweb subscribers want up-to-the-minute product news from major trade shows. They are early adopters of new workload reducing technologies and products—and are among the world's best informed consumers.

Video-rich AVwebFlash tradeshow issues are published and emailed to the entire AVwebFlash subscriber list each day of major GA tradeshow including Sun 'N Fun, EAA Air Venture, AOPA Summit and NBAA.

AVwebFlash tradeshow editors cover all of the significant product news, events and announcements at these shows, producing text, photos and numerous videos including flight demos, interviews and product overviews.

AVwebFlash trade show issues are highly sought after and often sell out all available space well before show time.

Advertisers can choose from standard or custom ad packages for maximum impact product announcements. Ad formats include standard and box ads (300 x 250; skyscraper 300 x 600; top and bottom leaderboards (728 x 90) and Video advertorial box ads (300 x 250).

We include our standard 125 x 125 website banners at no charge for Flash advertisers. Rotating banner counts range from 35,000 per month to over 150,000 depending on newsletter ad frequency.

The screenshot shows the AVwebFlash tradeshow e-newsletter interface. At the top is the AVwebFlash logo with the tagline "World's Premier Independent Aviation News Service". Below the logo are navigation links: "View Online", "View Extended Version", "View Printer-Friendly Version", "Forward This Email", "Register/Manage Your Account", "Advertise", "Privacy", "Contact", and "Help". The main content area features a "SPONSOR ANNOUNCEMENT" for "New Terrain: Terrain and Obstacle Hazard Awareness for iPad" with a sub-headline "ForeFlight's new Hazard Advisor swiftly and elegantly highlights hazardous terrain and obstacles, making you more aware of the granite clouds and threatening obstacles in your path. A worldwide terrain database keeps you informed wherever you fly, from Aspen to Auckland. Obstacle data covers North America, the Caribbean, and U.S. territories. Upgrade to ForeFlight Pro today and keep hazards at bay." Below this is a "Sponsor Announcement" for "The Great Alaska AVIATION GATHERING" with a sub-headline "ALASKA AVIATION'S ASSOCIATION" and a call to action "SATURDAY, MAY 4, 9AM-5PM SUNDAY, MAY 5, 10AM-5PM". To the right of the text is a small image of an Alaskan landscape. At the bottom is a "BRIGHT WEATHER, PARADISE CITY BOOST SUN 'N FUN" article with a sub-headline "The weather in Lakeland wasn't perfect every day during Sun 'n Fun -- Friday was blustery, keeping most aircraft on the ground, and a few clouds and showers passed by -- but it was close, with temperatures in the breezy 80s and no tornadoes or mud-storms, and on Sunday morning CEO John Leenhouts was enthused about how things went. 'We've had an absolutely superb week, with fabulous attendance,' he told AVweb, citing numbers up about 5 percent over last year, except for a 5 percent drop on that windy Friday. 'We had more people fly in than we've had in the last five years.' Two incidents at the Thursday splash-in left two seaplanes damaged, but there were no serious injuries, Leenhouts said. Some vendors told AVweb the crowds in the main display area seemed substantially lighter than usual most days, with fewer serious buyers, but the revived Paradise City area got more than its usual traffic. More..."

## AVwebBiz e-newsletters

AVwebBiz covers all aspects of GA business at the flight levels—where turboprop and jet operators focus their attention.

AVwebBiz news concentrates on manufacturing, charter and Fixed Base Operations, flight schools and simulator operations, fuel and parts suppliers, mod and refurb operations and much more.

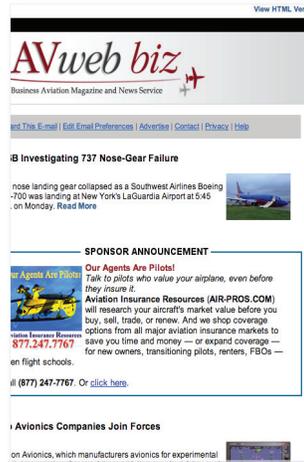
AVwebBiz subscribers are top executives, C-level officers and directors, managers and owners who make decisions about aircraft acquisition, flight ops, suppliers, parts, purchasing and much more.

Limited advertising space is available to reach these key decision makers.

Published Wednesdays, AVwebBiz covers business aviation news from the U.S. and around the world. AVweb is the originator of e-newsletters for the GA marketplace.

Respected internationally since 1995 as the world's leading independent source of GA news, AVwebBiz is focused on General Aviation and Business Aviation—including corporate and owner flown jets and turboprops.

Pilots and GA business leaders respect and depend on AVweb's news judgment. In fact, AVweb news items and editorial blogs are often re-published by our major competitors.



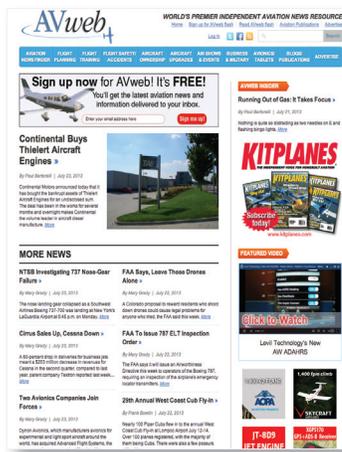
AVwebBiz news briefs are easy-to-read, hard hitting summaries, podcast interviews, video pilot reports, video product analysis and thoughtful blogs for subscribers who need to stay on top of fast breaking events.

High impact, video-capable advertising in AVwebBiz places your products and services in front of aircraft owners and pilots of all skill levels over 150 times yearly. AVweb subscribers are loyal readers—and AVweb is highly habit forming for GA business leaders and aviators.

### AVwebBiz ad frequency and format options

Advertisers can choose from standard graphic and text ad packages that will reach AVwebFlash subscribers once, twice, three or four times monthly.

- **Standard ad format** include a 120 x 120 graphic (non GIF) plus 70 words of ad copy and a link to your website or video source.
- **Or, you can choose** the 300 x 250 box-ad format, with full image area edge-to-edge. This format is encouraged for video launchers or ads with large graphics and smaller text emphasis.
- **Premium ad options:** You can also choose from among several custom premium advertising formats including top and bottom leaderboards (728 x 90); 300 x 600 skyscrapers; 300 x 250 box ads; video advertorial flights and other combinations that make AVweb advertising the most flexible available in GA publishing.
- **Website banners included at no charge.** We include our standard 125 x 125 website banners at no charge for Biz advertisers. Rotating banner counts range from 35,000 per month to over 150,000 depending on newsletter ad frequency.



## AVweb.com: GA's leading news/feature/flight bag website

AVweb.com is the mother-ship for all AVweb news products, running 24 x 7 x 365.

AVweb.com is the repository for all AVwebBiz and AVwebFlash newsletters, blogs, video features and much, much more.

Pilots who visit AVweb.com can access the latest news, technique and safety articles,

product news, aircraft and product video demos, editorial blogs, advertorial and training videos—and plan their next flight with our new Flight Bag products.

New flight bag widgets including flight planning, fuel finder, live radar/weather maps and Social Flight event listings add to the news content that AVweb users want.

Advertisers can choose from standard graphic and text ad packages that will reach AVwebFlash subscribers twice monthly, four, six, eight or ten times monthly.

- **We include our standard 125 x 125 website banners at no charge for Flash advertisers.** Rotating banner counts range from 35,000 per month to over 150,000 depending on newsletter ad frequency. Standard banner format includes a 125 x 125 graphic (GIF animations OK) and link to your website.
- **Or, you can choose the premium 300 x 250 box banner** format, with full image area edge-to-edge. This format is encouraged for video launchers or ads with large graphics and smaller text emphasis.
- **You can also choose** from among several custom premium banner formats including top and bottom leaderboards (728 x 90); 300 x 600 skyscrapers; 300 x 250 box ads; video advertorial flights and other combinations that make AVweb advertising the most flexible available in GA publishing.

## Rates & Specifications

AVweb's unique multi-media marketing options have just expanded to offer additional solutions. Our response-driven e-letter and banner ad combination has consistently delivered your message to our 200,000 AVweb readers. Beginning in 2013, we now offer additional banner options and new premium options, including leaderboard banners, video-enabled ads, video advertorials, and targeted email programs.

MEDIA FORMAT OPTIONS		
FORMAT OPTION	MULTI-MEDIA ADVERTISING PACKAGES	PREMIUM PACKAGES
Sponsor Announcements	✓	✓
Video-Enabled Ads	✓	✓
Standard E-Letter Banners	✓	✓
Standard Website Banners	✓	✓
Video Advertorial		✓
Premium Banners		✓
Targeted Email		✓
		<b>Premium Options – Contact us for details!</b>

MULTI-MEDIA ADVERTISING PACKAGES					
Package	Frequency		Monthly Cost	Annual Messages	
	Monthly	Annual		Delivered Announcements	Banner Impressions
Silver	1.5x	18x	\$ 1,350	2,340,000	360,000
Silver Plus	2x	24x	\$ 1,600	3,120,000	420,000
Gold	4x	48x	\$ 2,900	6,420,000	600,000
Gold Plus	6x	72x	\$ 3,900	9,360,000	900,000
Platinum	8x	96x	\$ 5,400	12,480,000	1,200,000
Platinum Plus	10x	120x	\$ 6,700	15,600,000	1,800,000

## Banner Ad Size Specifications

- **Leaderboards:** Leaderboard ads appear at the top and bottom of the page and get maximum visibility in any Flash or Biz issue.
- **Skyscraper:** Dominate with an oversize banner at 300 x 600.
- **Video Advertorial:** Launch your video message on our AVwebFlash and on AVweb.com to highlight your products
- **Targeted Email:** A limited number of solo email efforts can be sent to the entire AVweb file.
- **Trade-show Packages:** AVweb's editorial covers all major GA tradeshows, publishing daily news reports. Special packages are available.
- **Standard AVwebFlash Ads:** includes 120 x 120 graphic plus 70 words of copy, or 300 x 250 image area. Both formats offer video launch capability!
- **Video Window Graphic:** 300 x 250.

**LEADERBOARD**  
728 pixels x 90 pixels

SKYSCRAPER

300 pixels x 600 pixels

Box AD

300 pixels x 250 pixels

Small Box AD

125 pixels x 125 pixels